



# Giulio Sfoglietti

Microlab

<http://www.microlabprogetti.com>

## Bilateral Meetings

- 02:00 pm - 06:30 pm

### Description

Microlab, established in 1981, is an electronic design and consulting company. Moreover, during the years, we have selected some partners dealing with assembly lines, mechanical machining, PCB processing such as to even supply manufacturing services to our Customers. Microlab can offer hardware/software design and consulting services on a broad spectrum of electronic field. Microlab is Design Partner of Microchip, Freescale and Silego. Main advantages and benefits stand in rapid and high quality project development due to experience and knowledge acquired during more than 30 years of activity. FIELD OF ACTIVITIES: Our areas of expertise are: - Telecommunications and related protocols - IP Protocols - Embedded Applications - Linux/Windows Porting on Embedded Devices - Web Applications - Web Services - Military devices - Electro-medical devices - Alternative Energies

### Organization Type

SMEs

### [Download document](#)

Areas of Activities

### Creative industry

### Other sectors relevant to the thematic focus of the event

### Technological Offer

## Offer for Consultancy/Design/Manufacturing Services

As stated in our Company profile, due to our broad spectrum of know-how, Microlab can approach many areas of the Electronics Design. Whether the Customer needs just a consultancy or a complete design support or manufacturing services, Microlab can accomplish that thanks to more than 30 years spent to solve and support Customer requests.

### Cooperation Offered

1. Sales / Distribution
2. Manufacturing agreement

3. Technical co-operation
4. Outsourcing co-operation

Business Request

## **Italian Food Products**

Representative of Sicilia and Campania food products.

Cooperation Requested

1. Sales / Distribution

Business Offer

## **Business opportunities in Turkish Market**

Microlab started an activity aimed to verify the interest of

Companies to operate in Turkish market, not just in Electronics/ICT areas but even in Mechanics, Food, Tourism, Building, etc.

Microlab is now partner of Eurosis, that's a Turkish Company making scouting and supporting both in pre-deal and post-deal phases the Companies willing to make business in Turkey or that already operate in Turkey but want to increase their portfolio.

Members of Eurosis are people coming from primary Consultancy Companies (Accenture, Gartner, Pricewaterhouse) and from board of directors of primary Turkish Companies, both public and private.

Currently Eurosis has his headquarter in Turkey and offices in Dubai and Kuala Lumpur.

Moreover the well-established presence in Turkey is a bridge to the rich economies of the ex Soviet Republic countries, the like of Azerbaijan, Kazakhstan e Turkmenistan, countries that, as said, are very rich but have a lot of work to do around infrastructures and services.

For this purpose Eurosis is now promoting a venture called "The New Silk Road" aimed to make business in above ex Soviet Republic countries, UAE/Saudi Arabia and Malaysia.

Cooperation Offered

1. Outsourcing co-operation
2. Sales / Distribution
3. Investment/Financing